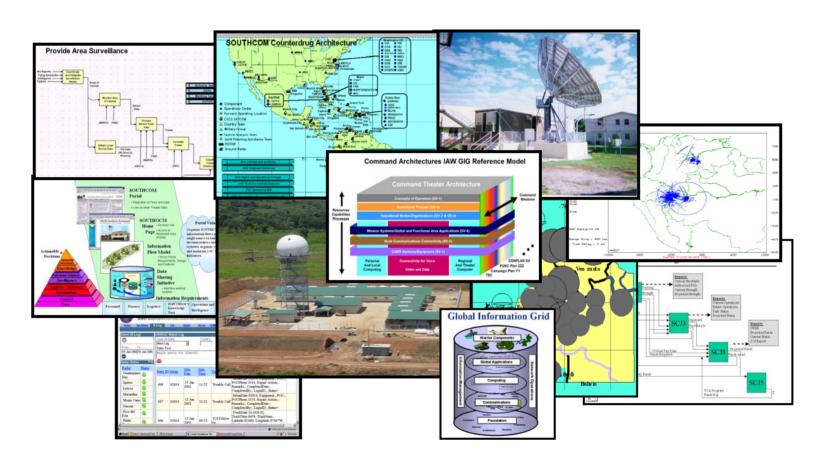


AEC Capability Briefing





AEC Overview

- Woman Owned Small Business that:
 - Integrates C^2 , radar and satellite communications systems
 - Develops operational and systems architectures
 - Uses focused, responsive small-team approach
 - Develops cost-effective, low-risk solutions
 - Provides consistent high-quality services
 - Leverages professional expertise to ensure best solution
 - Integrates with Government and Contractor Teams to meet mission requirements
 - Supports JV2010/2020 Transformation

AEC Core Competencies

- Command and Control Systems
- Radar Systems
- Satellite Communication Systems
- Multi-Level Security Systems Integration
- Defense Financial Management
- Internet Technologies
- Software Development
- Operations Analysis

Acquisition Process Capabilities

- Operational Requirements Definition
- Systems/Technical Requirements Definition
- Request for Proposal Generation
- Source Selections and Proposal Analysis
- System Development Technical Support
- System Development Project Management
- System and Operations Analysis
- System and/or Process Re-Engineering
- Configuration Management
- Financial Management/Cost Estimating

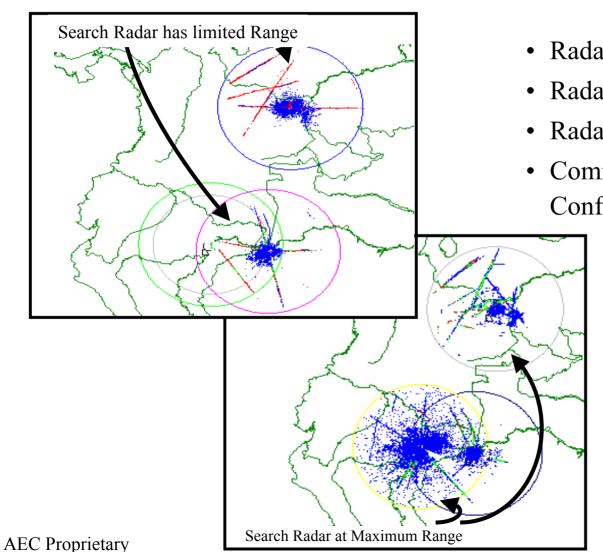


AEC Client Base

- HQ Air Combat Command (ACC)
- HQ 12th Air Force/SOUTHAF
- HQ Electronic Systems Center (ESC)
- Joint Inter Agency Task Force South (JIATF-S)
- US Southern Command (SOUTHCOM)



HQ Air Combat Command



- Radar System Operational Analysis
- Radar System Optimization
- Radar System Trends
- Communication System
 Configuration Management

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HQ Electronic Systems Center



- Communications Engineering Services
- US and Participating Nation Radar Integration
- Radar Sensor Modifications
- Operations Center/Surveillance Center Integration
- Radar/C2 Program Spiral Development
 - Theater Radar Architecture



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HQ 12th Air Force





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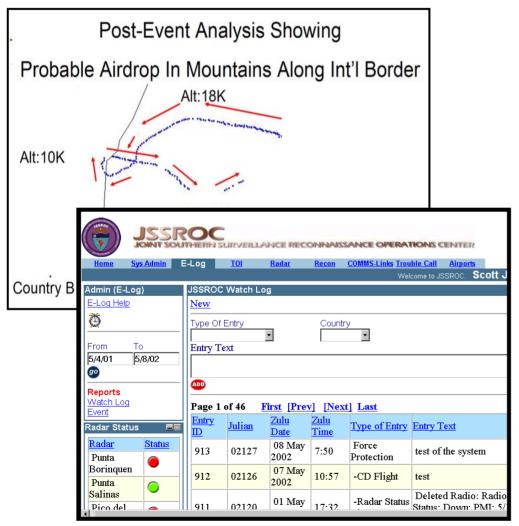
JIATF-South



- Intelligence and C2 Computer Systems Support
- IT Systems Training and Oversight
- Technical and Facility Problem Resolution



JIATF-South



- Radar Intelligence Analysis:
 - Counter-Drug
 - Counter-Proliferation
 - Counter-Terrorism Operations
- Electronic Watch Log
 - Captures all operational and maintenance events
 - Simplifies daily, weekly, and monthly operational reporting
 - Provides historical data capability

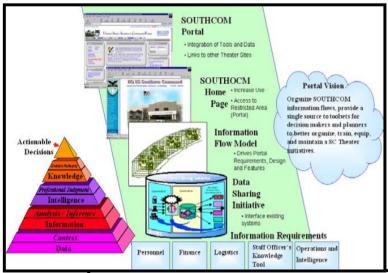


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SOUTHCOM J6



Command Architectures IAW GIG Reference Model **Command Theater Architecture** Command Resources Capabilities Operational Nodes/Organizations (OV-2 & OV-4) Mission Systems/Global and Functional Area Applications (SV-4) Node Communications Connectivity (SV-2) C4ISR Systems/Equipment (SV-1) Personal Connectivity for Voice And Local And Theater **FUNC Plan ZZZ** Video and Data Computer Campaign Plan YY

- Theater DISN Architecture Transformation
- Theater Portal Development
- Operational & Systems Architecture Development
- Theater Information Grid Implementation
- Information Technology Request Automation
- Multi-National Information Sharing Network Implementation

AEC Proprietary



TELECOMMUNICATION S/W DEVELOPMENT LOGISTICS C4I

SOUTHCOM Army Signal Activity



- HQ Enterprise System Development
- Theater Portal Development
- Database and Software O&M
- Web-Based Reporting
- Computer Based Training (CBT) Support



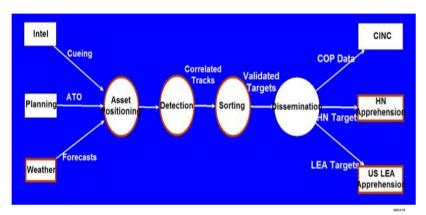
C3 Systems Summary

- Integration of C3 Systems, Operations Centers and Surveillance Systems for the past 10 years
- **Operations Centers:**
 - Southern Region Operations Center (SROC)
 - Joint Southern Surveillance and Reconnaissance Operations Center (JSSROC)
 - Joint Interagency Task Force South (JIATF-S)
 - Colombian Air Defense Center
- Remote and Local TADIL-A Networks
 - SROC, JSSROC
 - Remote Communication Sites Colombia, Venezuela, Honduras
- SATCOM Integration/Modernization
 - Conversion from MILSATCOM to Commercial
 - C-Band and Ku-Band Installations in over 6 countries
 - MUX/Modem Modernizations

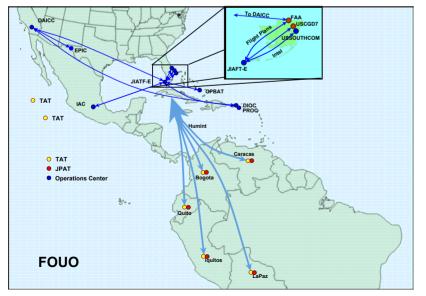


TELECOMMUNICATIONS S/W DEVELOPMENT LOGISTICS C4I

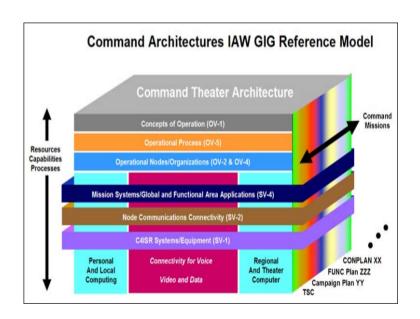
Operational & Systems Architecture Development Experience



Detection and Monitoring: Sorting



- Mission Depiction of Processes,
 Nodes, Information Exchanges
- Identification of Systems which Enable Processes
- Rationalization of Manpower, IT, and C⁴ISR resources by Mission





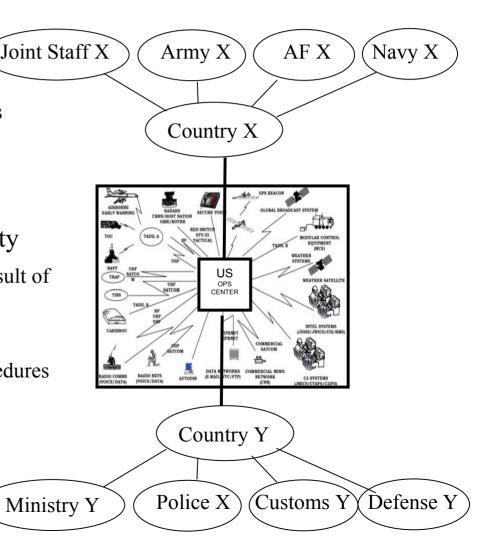
Operational & Systems Architecture Past Performance

- Counterdrug Architecture
- Blue Force Tracking Architecture
- Multinational Information Sharing Architecture
- Consequence Management Architecture
- Various Air Operations Architectures



Operations Center Experience

- Operations Center Integration:
 - Air Surveillance Centers
 - US Joint/Interagency Operations Centers
 - Foreign Military Operations Centers
 - Multinational Operations Centers
- Provide JTF/Coalition Interoperability
 - Information exchange challenges as a result of
 - Varying lines of communications
 - Limited local infrastructure
 - Limited doctrine, policies and procedures in emerging countries





Operations Center Past Performance

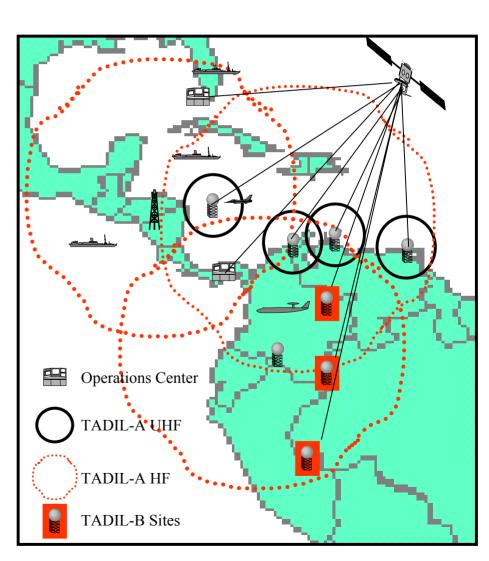
- USSOUTHAF's Southern Region Operations Center
- SOUTHCOM's Joint Interagency Task Force South Operations Center
- SOUTHCOM's Joint Southern Surveillance Operations Center
- Colombian Air Defense Center/System
 - Multiple Radar Integration/Remote Radio
 - First Ever Bi-Direction COP Capability in Latin America
- Site Survey's/Analysis of Military or Defense Force Operation Centers:
 - Venezuela, Honduras, Peru, Ecuador, Panama, El Salvador, Guyana
 - C4 Infrastructure
 - Voice, Data Processing Capabilities
 - Processes and Procedures
- Multinational information Sharing Systems in Latin America
 - Connecting Operations Centers in 16 Countries to the US

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Data Link Experience

- Data Link Integration
 - US Operations Centers
 - Remote Communications Nodes
- TADIL-A
 - Ultra High Frequency
 - High Frequency
 - Split Site Operation (Remote)
- TADIL-B
 - Surveillance Sensor Data Transfer
- Facility Development
- Equipment Installation
- Integration with External Systems
 - Surveillance Systems
 - GCCS COP





Data Link Past Performance

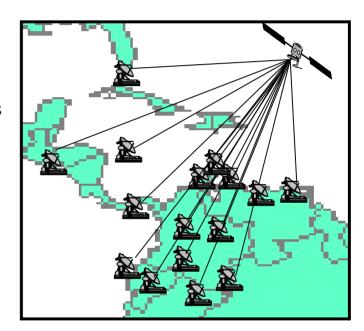
- Installation of TADIL-A UHF Radios and Data Link Terminal Sets at 6 remote Radar Sites
- Integration of TADIL-B Sites
- Recommended the location for placement of TADIL-A Radio HF radios for maximum coverage within Area of Operation
- Integration of TADIL-A systems into Air Surveillance System and GCCS
- Recommendations to delete TADIL-A UHF and TADIL-B capabilities
 - Limited operational utility in the AOR
- Periodic relocation of radios due to operations center or radar site closures
- Re-homing of data link operations due to operation center deactivation

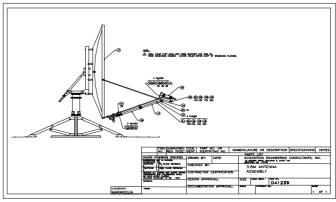
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SATCOM Experience

- Earth Station Integration and Modernization
 - US and Foreign Nations
 - Remote Site/Air Bases
 - Major and Minor Hubs/Multiple Spoke Operations
 - Multiple Up-Link Operations
 - C-Band/Ku-Band/X-Band
 - Modem/Multiplexor Upgrades
 - Subsystem Integration
 - DISN Services Connectivity
 - Special Dedicated Circuits
 - Remote LAN
 - PBX/Key Systems
- Satellite Network and Communications Subsystem Configuration Management
 - Installation Drawings
 - Cable Interconnects
 - Component Settings





SATCOM Past Performance

- Installation of an Earth Station Network with 13 Satellites
 - Operations Centers (US and Foreign)
 - Remote Sites
- Conversion of X-Band and Ku Band Networks to C-Band
- Design of Earth Stations for Forward Operating Locations (Air Bases)
- Migration of Earth Stations to DISA
 - Integration of DISN Services
- Modem Upgrades
 - Next generation error correction techniques
- Multiplexer Upgrades
 - Migration from Time Division Multiplexing to Frame Relay
- Generated Configuration Control Packages for Earth Station Network
- Facilities
 - Antennas
 - Rack Elevations
 - Subsystem interconnects
 - Circuit line drawings
 - Component settings

AEC - Points of Contact

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